

MUNICIPAL PROPERTY ASSESSMENT CORPORATION

2016 Assessment Update Multi-Residential Properties

Mike Cranney, MRICS, M.I.M.A Manager, Centralized Properties, Multi-Residential

> GTAA Breakfast Meeting December 6, 2016

Today's topics

- 2016 Assessment Cycle
- 2012-2016 Multi-Residential Methodology Change
- Accessing detailed property information through disclosure
 - AboutMyProperty

ONTARIO'S ASSESSMENT CYCLE



Multi-Residential Methodology Change

MULTI RESIDENTIAL METHODOLOGY CHANGE

2012

Gross Income Multiplier (GIM)

Utilizes the ratio between the sale prices of similar property and the potential gross income at an annual or monthly basis

Current Value = Potential Gross Income X GIM

GIM is established from sales transactions

2016

Direct Capitalization Approach (DCA)

Uses the relationship between the net operating income (NOI) and the sale prices of similar property

Current Value= NOI/Cap Rate

Capitalization rate is established from sales transactions

RATIONALE FOR PROPOSED CHANGE

- Direct Capitalization is considered a best practice by the IAAO in the appraisal of multi-residential properties
- More aligned with the way in which these properties transact in the marketplace
- Allows for greater transparency of the valuation process for owners reviewing their assessment (i.e., considering filing an appeal)
- Other income producing properties in the province (i.e., shopping centres, office buildings) use a similar approach
- Feedback from property owners has indicated that the Gross Income Multiplier method does not adequately address the variations in property attributes and expenses
- Many owners and associations have recommended MPAC consider changing to a Direct Capitalization Approach for the 2016 Assessment Update

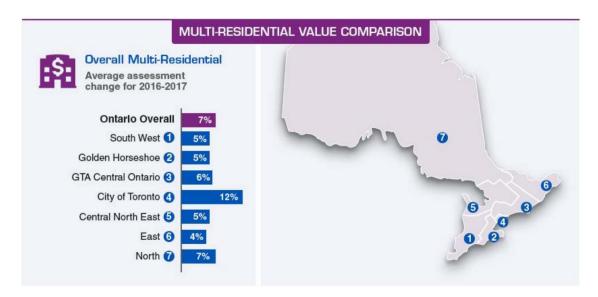
ASSESSMENT METHODOLOGY CHANGE PROTOCOL

- Established under Recommendation 14 of the Special Purpose Business Property Assessment Review (SPBPAR) in order to ensure that changes MPAC is contemplating regarding a valuation approach or property classification do not proceed without notification and consultation with:
 - Ministry of Finance,
 - Municipalities, and
 - Affected Stakeholders

ASSESSMENT METHODOLOGY CHANGE PROTOCOL

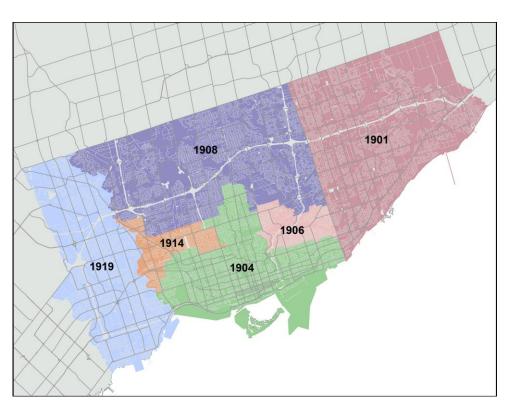
- To support the commitment of providing consistent, fair and transparent multi-residential property values for 2016, MPAC recommended a change in the application of the income approach from a Gross Income Multiplier approach to a Direct Capitalization of Net Operating Income
- In late 2015, MPAC undertook consultation with provincial, municipal and industry representatives to discuss the direct capitalization method as it relates to assessing multiresidential properties
- The consultations were undertaken as part of the new Assessment Methodology Change Protocol established by MPAC and the Ministry of Finance to ensure formal consultation regarding changes to the valuation approach
- Stakeholders have been broadly supportive of the proposed approach
- In early May, MPAC announced multi-residential properties will be valued on the Direct Capitalization of Net Operating Income (Cap Rate) approach for the 2016 Assessment Update

MULTI-RESIDENTIAL OVERALL CHANGE (FIRST YEAR PHASE-IN)



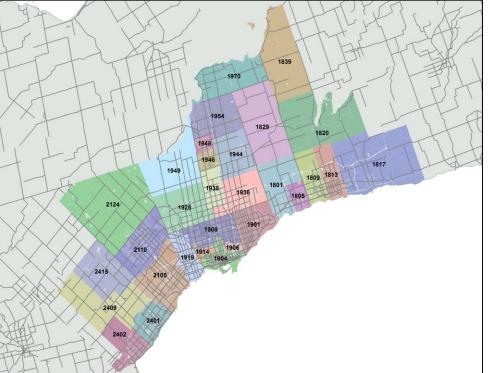
- Over 15,000 multi-residential properties in Ontario with more than \$110 billion in total value
- Historic low interest rates have fueled an active sales market
- Competition for apartment investment properties in large urban centres has resulted in premium pricing
- Real estate investment trusts and large institutional investors continue to invest in this stable asset class
- Sale prices have continued to climb across the province. Sault Ste. Marie, Thunder Bay, Barrie, Hamilton, Windsor and the Greater Toronto Area all show strengthening apartment markets

MULTI-RESIDENTIAL VALUATION PARAMETERS



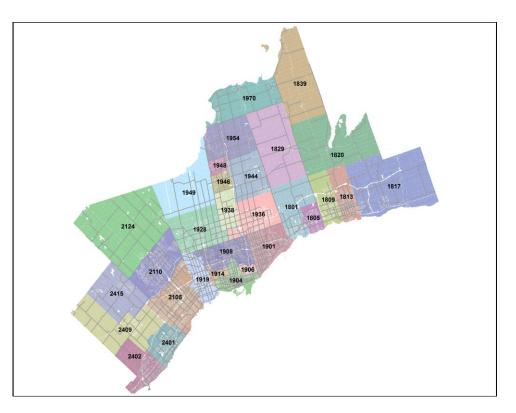
MUN	CAP Range			VAC/CL Rate	EXP Range		
1901	4.00% - 4.50%		2.00%		41% - 53%		
1904	3.2	25% - 4.50%		2.05%	34% - 54%		
1906	4.(00% - 4.50%		2.10%	33% - 53%		
1908	4.2	25% - 4.50%		1.85%	33% - 53%		
1914	4.50%			2.40%	33% - 53%		
1919	3.75% - 4.25%			2.50%	34% - 54%		
CNTYMU	N	Former Municipalit	y	Property Count	2016 to 2017 % Change		
1901		Scarboroug	า	474	14%		
1904	1904		er	1577	15%		
1906		East York		256	11%		
1908	1908		North York		12%		
1914	1914 York		356		10%		
1919 Etobicok		Etobicoke	528		13%		

MULTI-RESIDENTIAL VALUATION PARAMETERS



Row					Vacancy	Min	Max
Labels	Region	Municipality	Min Cap	Max Cap	and CL	Expense	Expense
1801	Durham	Pickering	4.50%	4.50%	1.70%	44%	55%
1805	Durham	Ajax	4.50%	4.50%	1.70%	44%	54%
1809	Durham	Whitby	4.50%	4.50%	1.70%	51%	54%
1813	Durham	Oshawa	4.50%	4.50%	2.30%	53%	66%
1817	Durham	Clarington	4.50%	4.50%	1.70%	44%	55%
1820	Durham	Scugog	6.00%	6.00%	1.70%	51%	53%
1829	Durham	Uxbridge	6.00%	6.00%	1.80%	49%	53%
1839	Durham	Brock	6.00%	6.00%	1.80%	55%	57%
1928	York	Vaughan	4.00%	4.00%	1.80%	51%	58%
1936	YorK	Markham	4.00%	4.00%	1.80%	47%	58%
1938	YorK	Richmond Hill	4.00%	4.00%	1.80%	37%	52%
1944	YorK	Whitchurch-Stouffville	4.00%	4.00%	1.80%	56%	58%
1946	YorK	Aurora	4.00%	4.00%	1.80%	54%	58%
1948	YorK	Newmarket	4.00%	4.00%	1.80%	44%	51%
1949	YorK	King	6.00%	6.00%	1.80%	51%	58%
1954	YorK	East Gwillimbury	6.00%	6.00%	1.80%	54%	58%
1970	YorK	Georgina	6.00%	6.00%	1.80%	45%	52%
2105	Peel	Mississauga	3.25%	4.50%	2.20%	42%	5 51%
2110	Peel	Brampton	5.25%	5.75%	2.20%	40%	50%
2124	Peel	Caledon	5.75%	5.75%	1.80%	41%	5 49%
2401	Halton	Oakville	4.25%	4.25%	2.00%	40%	5 49%
2402	Halton	Burlington	4.25%	4.25%	2.00%	40%	5 49%
2409	Halton	Milton	5.75%	5.75%	3.00%	43%	55%
2415	Halton	Halton Hills	5.75%	5.75%	3.00%	44%	56%

MULTI-RESIDENTIAL VALUATION PARAMETERS



CntyMun	Region	Municipality	2016 to 2017
1801	Durham	Pickering	17%
1805	Durham	Ajax	19%
1809	Durham	Whitby	13%
1813	Durham	Oshawa	10%
1817	Durham	Clarington	18%
1820	Durham	Scugog	6%
1829	Durham	Uxbridge	8%
1839	Durham	Brock	8%
1928	York	Vaughan	8%
1936	York	Markham	8%
1938	York	Richmond Hill	11%
1944	York	Whitchurch-Stouffville	8%
1946	York	Aurora	8%
1948	York	Newmarket	10%
1949	York	King	2%
1954	York	East Gwillimbury	5%
1970	York	Georgina	5%
2105	Peel	Mississauga	20%
2110	Peel	Brampton	6%
2124	Peel	Caledon	3%
2401	Halton	Oakville	7%
2402	Halton	Burlington	12%
2409	Halton	Milton	0%
2415	Halton	Halton Hills	-3%

Accessing detailed assessment information

Advanced Disclosure

2016 Assessment Update



MPAC's COMMITMENT TO YOU

MPAC's advanced disclosure activities include three levels of information that are being shared with taxpayers,

municipalities and

other stakeholders

-Early and Often

Our Method

Methodology

Guide

mpac menter

Market

Valuation

Report

mpac

Methodology Guides

These comprehensive guides explain assessment methodology. Our assessors are trained experts in the field of valuation and apply appraisal industry standards and best practices.



Your Property

Market Valuation Reports

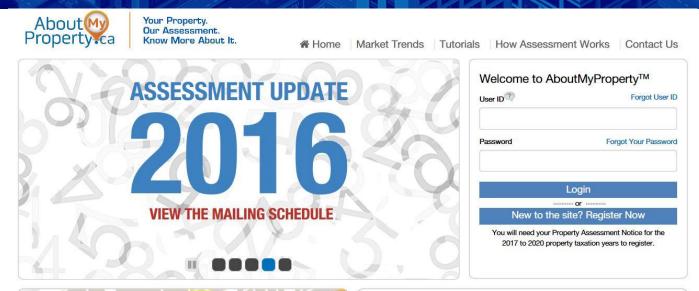
These comprehensive reports explain how assessment methodology is applied to value properties, at the sector level, for the 2016 Assessment Update.

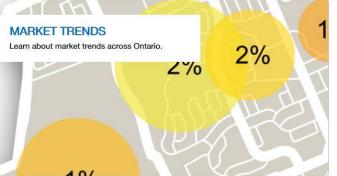


Property Specific Valuation Information

Detailed information is provided for over 5 million properties in Ontario, including 600,000+ business properties.

ACCESS TO BUSINESS PROPERTY INFORMATION





HOW ASSESSMENT WORKS

Interested in learning about how your property was assessed? Want to learn more about Ontario's property assessment system?

HOW ASSESSMENT WORKS



Your Property. Our Assessment. Know More About It.

Home Market Trends Tutorials

How Assessment Works

Contact Us

How Assessment Works

MPAC is the Municipal Property Assessment Corporation, responsible for assessing and classifying all properties in Ontario in compliance with the *Assessment Act* and regulations set by the Government of Ontario. We are the largest assessment jurisdiction in North America, assessing and classifying more than five million properties with an estimated total value of \$2.3 trillion.

Francais

Select a property type to learn more:

- Residential Properties
- Commercial/Industrial Properties and Land
- Farm Properties
- Hospitality Properties
- Managed Forest Properties
- Multi-Residential Properties
- Large and Special Purpose Business Properties
- Special/Exempt and Linear Properties

AAA G



Did you know financial institutions, the insurance industry and real estate boards USE MPAC'S DATA?

2016 MPAC. All Rights Reserved Privacy Policy | Terms and Conditions of Use | Glossary of Terms

Accessibility

Change Contrast

MY PROPERTY



Your Property. Our Assessment. Know More About It.

Home Market Trends Tutorials How Assessment Works

Contact Us

Sign Out

521 -

2016

Welcome to your property.

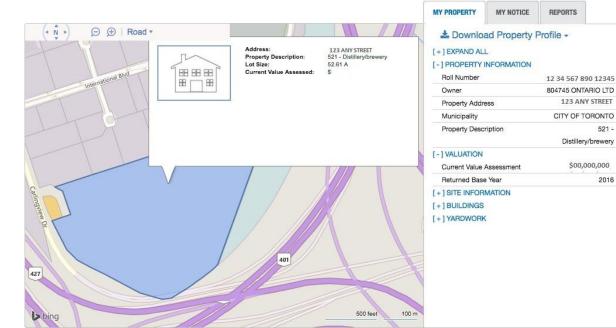
MPAC establishes the current value of your property by following generally accepted appraisal standards and best practices. We start by determining the cost to replace the current structures on your property and then take into account all forms of depreciation resulting from such causes as wear and tear, functional deficiencies and any prevailing economic conditions as of the valuation date.



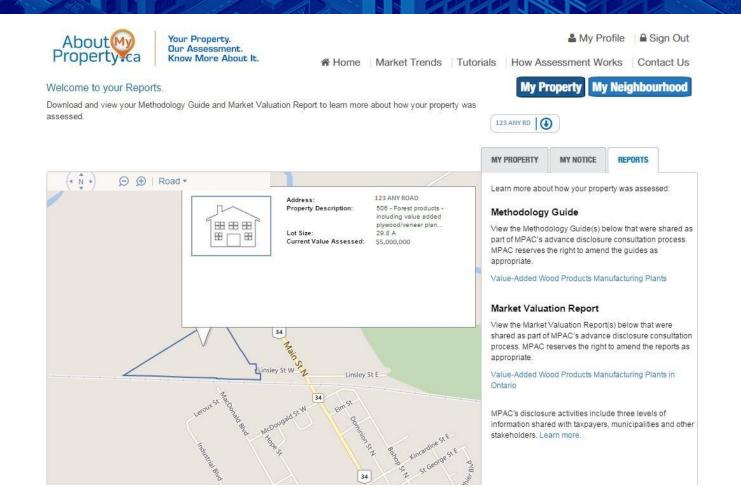
123 ANY STREET

& My Profile

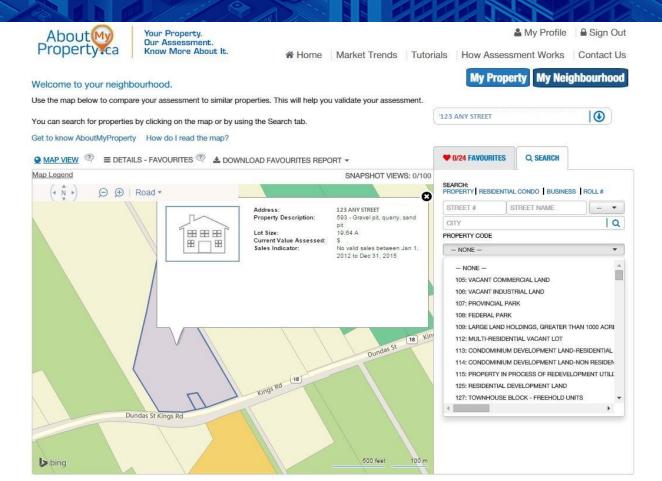
To learn more, read How does MPAC assess my property?



REPORTS



MY NEIGHBOURHOOD



FAVOURITES AND PROPERTY PROFILES

	*33002222	100.000	27504265			
				and the second second		
Property Profiles	Download PDF	Download PDF	Download PDF	Download PDF	Download PDF	
Roll Number						
Property Address						mpac
Legal Description						
						Roll Number Property Details
Location Identifier	1303	1303	1303	1303	1303	Owner(s)
Property Description	201 - Farm with residence - with or without secondary structures; no farm outbuildings	200 - Farm property without any buildings/structures	211 - Farm with residence - with or without secondary structures; with farm outbuildings	261 - Land owned by a non-farmer improved with a non-farm residence with a portion being farmed	200 - Farm property without any buildings/structures	Property Addres Legal Descriptio Property Descrip Locational Neigi MunicipalityLoc Hydro Service Sanitary Service Water Service
Valuation						Driveway
Current Assessment Value	\$403,000	\$577,000	\$577,000	\$828,000	\$204,000	Latest Sale Amo
Returned Base Year	2016	2016	2016	2016	2016	Latest Sale Date
Most Recent Sale						Apportionments
Sale Date	No valid sales between Jan 1, 2012 to Dec 31, 2015	No valid sales between Jan 1, 2012 to Dec 31, 2015	No valid sales between Jan 1, 2012 to Dec 31, 2015	No valid sales between Jan 1, 2012 to Dec 31, 2015	No valid sales between Jan 1, 2012 to Dec 31, 2015	Unit Class FRU FL
Sale Amount	-	-	-	-	-	
Site						
Effective Frontage	150 F	-	-	-	-	
Effective Depth	-	-	-	-	-	
Effective Site Area	-	-	-	-	-	
Site Area	3.49 A	60.36 A	24.45 A	22.34 A	16.48 A	
Structure						Convright @ reserver
Year Built	1975	-	1875	1968	-	Copyright © reserver The data and results
Heat Type	Forced Air	-	Forced Air	Forced Air	-	
Bedrooms	2	-	3	5	-	
Full Storeys	1	-	1	1	-	
Partial Storey	No part storey	-	3/4 storey	No part storey	-	
Building Total Area	2118 F	-	2792 F	2457 F	-	
Basement Area	2118 F	-	1142 F	1894 F	-	
Finished Basement Area	1839 F	-	-	1626 F	-	

Your Property Profile 10/04/2016 PROPERTY MPAC's 2016 assessed value of your property is \$500,000 per: 010100100324000 ile SMITH, BOB SMITH, MARY ANY COUNTRY ROAD ress ption CON 1 E cription Farm with residence - with or without secondary structures; with farm outbuildings eighbourhood 04020020 Local Taxing Authorit SOUTH GLENGARRY TOWNSHIP Hydro available Unspecified Service Unspecified Service Unspecified/Not Applicable Year Round Road Access Tax Class (RTC) Tax Qualifier (RTQ) Allocation Percent B 100% 100% About prved to Municipal Property Assessment Corporation (MPAC) and its suppliers. Copying or distribution, in whole or in part, is prohibited without the written permission of MPAC. suits presented are MPAC estimates and are subject to change. For complete terms and conditions, see the login screen on www.aboutmyproperty.ca. Property

QUESTIONS?



MUNICIPAL PROPERTY ASSESSMENT CORPORATION