

MUNICIPAL PROPERTY ASSESSMENT CORPORATION

2016 Assessment Update Multi-Residential Properties

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> GTAA Breakfast Meeting December 6, 2016

Today's topics

- 2016 Assessment Cycle
- 2012-2016 Multi-Residential Methodology Change
- Accessing detailed property information through disclosure
 - AboutMyProperty

ONTARIO'S ASSESSMENT CYCLE



Multi-Residential Methodology Change

MULTI RESIDENTIAL METHODOLOGY CHANGE

2012

Gross Income Multiplier (GIM)

Utilizes the ratio between the sale prices of similar property and the potential gross income at an annual or monthly basis

Current Value = Potential Gross Income X GIM

GIM is established from sales transactions

2016

Direct Capitalization Approach (DCA)

Uses the relationship between the net operating income (NOI) and the sale prices of similar property

Current Value= NOI/Cap Rate

Capitalization rate is established from sales transactions

RATIONALE FOR PROPOSED CHANGE

- Direct Capitalization is considered a best practice by the IAAO in the appraisal of multi-residential properties
- More aligned with the way in which these properties transact in the marketplace
- Allows for greater transparency of the valuation process for owners reviewing their assessment (i.e., considering filing an appeal)
- Other income producing properties in the province (i.e., shopping centres, office buildings) use a similar approach
- Feedback from property owners has indicated that the Gross Income Multiplier method does not adequately address the variations in property attributes and expenses
- Many owners and associations have recommended MPAC consider changing to a Direct Capitalization Approach for the 2016 Assessment Update

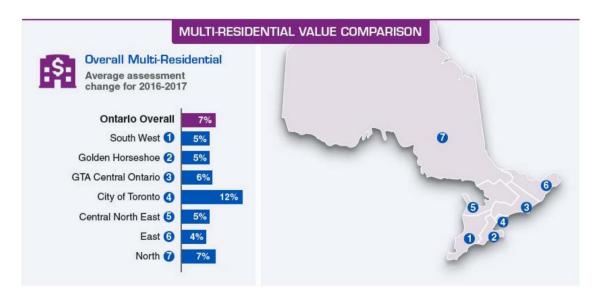
ASSESSMENT METHODOLOGY CHANGE PROTOCOL

- Established under Recommendation 14 of the Special Purpose Business Property Assessment Review (SPBPAR) in order to ensure that changes MPAC is contemplating regarding a valuation approach or property classification do not proceed without notification and consultation with:
 - Ministry of Finance,
 - Municipalities, and
 - Affected Stakeholders

ASSESSMENT METHODOLOGY CHANGE PROTOCOL

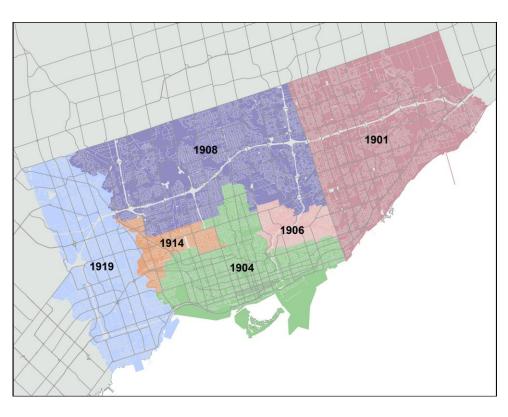
- To support the commitment of providing consistent, fair and transparent multi-residential property values for 2016, MPAC recommended a change in the application of the income approach from a Gross Income Multiplier approach to a Direct Capitalization of Net Operating Income
- In late 2015, MPAC undertook consultation with provincial, municipal and industry representatives to discuss the direct capitalization method as it relates to assessing multiresidential properties
- The consultations were undertaken as part of the new Assessment Methodology Change Protocol established by MPAC and the Ministry of Finance to ensure formal consultation regarding changes to the valuation approach
- Stakeholders have been broadly supportive of the proposed approach
- In early May, MPAC announced multi-residential properties will be valued on the Direct Capitalization of Net Operating Income (Cap Rate) approach for the 2016 Assessment Update

MULTI-RESIDENTIAL OVERALL CHANGE (FIRST YEAR PHASE-IN)



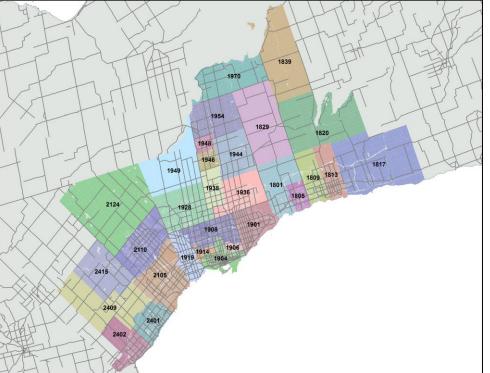
- Over 15,000 multi-residential properties in Ontario with more than \$110 billion in total value
- Historic low interest rates have fueled an active sales market
- Competition for apartment investment properties in large urban centres has resulted in premium pricing
- Real estate investment trusts and large institutional investors continue to invest in this stable asset class
- Sale prices have continued to climb across the province. Sault Ste. Marie, Thunder Bay, Barrie, Hamilton, Windsor and the Greater Toronto Area all show strengthening apartment markets

MULTI-RESIDENTIAL VALUATION PARAMETERS



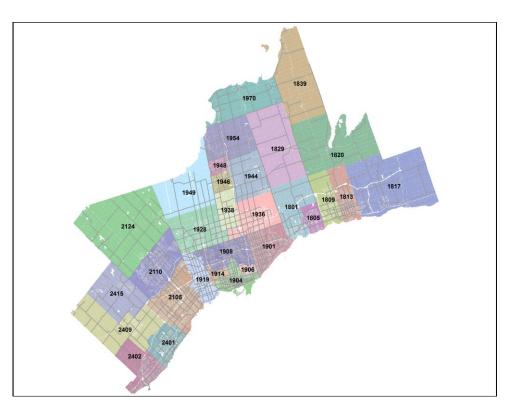
| MUN | CAP Range | | | VAC/CL Rate | EXP Range | | |
|---------------|---------------|-----------------------|------------|-------------------|--------------------------|--|--|
| 1901 | 4.00% - 4.50% | | 2.00% | | 41% - 53% | | |
| 1904 | 3.2 | 25% - 4.50% | | 2.05% | 34% - 54% | | |
| 1906 | 4.(| 00% - 4.50% | | 2.10% | 33% - 53% | | |
| 1908 | 4.2 | 25% - 4.50% | | 1.85% | 33% - 53% | | |
| 1914 | 4.50% | | | 2.40% | 33% - 53% | | |
| 1919 | 3.75% - 4.25% | | | 2.50% | 34% - 54% | | |
| CNTYMU | N | Former Municipalit | y | Property Count | 2016 to 2017 % Change | | |
| 1901 | | Scarboroug | า | 474 | 14% | | |
| 1904 | 1904 | | er | 1577 | 15% | | |
| 1906 | | East York | | 256 | 11% | | |
| 1908 | 1908 | | North York | | 12% | | |
| 1914 | 1914 York | | 356 | | 10% | | |
| 1919 Etobicok | | Etobicoke | 528 | | 13% | | |

MULTI-RESIDENTIAL VALUATION PARAMETERS



| Row | | | | | Vacancy | Min | Max |
|--------|--------|------------------------|---------|---------|---------|---------|---------|
| Labels | Region | Municipality | Min Cap | Max Cap | and CL | Expense | Expense |
| 1801 | Durham | Pickering | 4.50% | 4.50% | 1.70% | 44% | 55% |
| 1805 | Durham | Ajax | 4.50% | 4.50% | 1.70% | 44% | 54% |
| 1809 | Durham | Whitby | 4.50% | 4.50% | 1.70% | 51% | 54% |
| 1813 | Durham | Oshawa | 4.50% | 4.50% | 2.30% | 53% | 66% |
| 1817 | Durham | Clarington | 4.50% | 4.50% | 1.70% | 44% | 55% |
| 1820 | Durham | Scugog | 6.00% | 6.00% | 1.70% | 51% | 53% |
| 1829 | Durham | Uxbridge | 6.00% | 6.00% | 1.80% | 49% | 53% |
| 1839 | Durham | Brock | 6.00% | 6.00% | 1.80% | 55% | 57% |
| 1928 | York | Vaughan | 4.00% | 4.00% | 1.80% | 51% | 58% |
| 1936 | YorK | Markham | 4.00% | 4.00% | 1.80% | 47% | 58% |
| 1938 | YorK | Richmond Hill | 4.00% | 4.00% | 1.80% | 37% | 52% |
| 1944 | YorK | Whitchurch-Stouffville | 4.00% | 4.00% | 1.80% | 56% | 58% |
| 1946 | YorK | Aurora | 4.00% | 4.00% | 1.80% | 54% | 58% |
| 1948 | YorK | Newmarket | 4.00% | 4.00% | 1.80% | 44% | 51% |
| 1949 | YorK | King | 6.00% | 6.00% | 1.80% | 51% | 58% |
| 1954 | YorK | East Gwillimbury | 6.00% | 6.00% | 1.80% | 54% | 58% |
| 1970 | YorK | Georgina | 6.00% | 6.00% | 1.80% | 45% | 52% |
| 2105 | Peel | Mississauga | 3.25% | 4.50% | 2.20% | 42% | 5 51% |
| 2110 | Peel | Brampton | 5.25% | 5.75% | 2.20% | 40% | 50% |
| 2124 | Peel | Caledon | 5.75% | 5.75% | 1.80% | 41% | 5 49% |
| 2401 | Halton | Oakville | 4.25% | 4.25% | 2.00% | 40% | 5 49% |
| 2402 | Halton | Burlington | 4.25% | 4.25% | 2.00% | 40% | 5 49% |
| 2409 | Halton | Milton | 5.75% | 5.75% | 3.00% | 43% | 55% |
| 2415 | Halton | Halton Hills | 5.75% | 5.75% | 3.00% | 44% | 56% |
| | | | | | | | |

MULTI-RESIDENTIAL VALUATION PARAMETERS

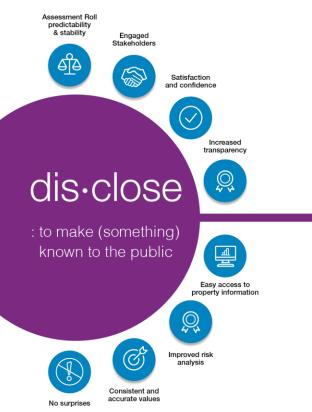


| CntyMun | Region | Municipality | 2016 to 2017 |
|---------|--------|------------------------|--------------|
| 1801 | Durham | Pickering | 17% |
| 1805 | Durham | Ajax | 19% |
| 1809 | Durham | Whitby | 13% |
| 1813 | Durham | Oshawa | 10% |
| 1817 | Durham | Clarington | 18% |
| 1820 | Durham | Scugog | 6% |
| 1829 | Durham | Uxbridge | 8% |
| 1839 | Durham | Brock | 8% |
| 1928 | York | Vaughan | 8% |
| 1936 | York | Markham | 8% |
| 1938 | York | Richmond Hill | 11% |
| 1944 | York | Whitchurch-Stouffville | 8% |
| 1946 | York | Aurora | 8% |
| 1948 | York | Newmarket | 10% |
| 1949 | York | King | 2% |
| 1954 | York | East Gwillimbury | 5% |
| 1970 | York | Georgina | 5% |
| 2105 | Peel | Mississauga | 20% |
| 2110 | Peel | Brampton | 6% |
| 2124 | Peel | Caledon | 3% |
| 2401 | Halton | Oakville | 7% |
| 2402 | Halton | Burlington | 12% |
| 2409 | Halton | Milton | 0% |
| 2415 | Halton | Halton Hills | -3% |

Accessing detailed assessment information

Advanced Disclosure

2016 Assessment Update



MPAC's COMMITMENT TO YOU

MPAC's advanced disclosure activities include three levels of information that are being shared with taxpayers,

municipalities and

other stakeholders

-Early and Often

Our Method

Methodology

Guide

mpac menter

Market

Valuation

Report

mpac

Methodology Guides

These comprehensive guides explain assessment methodology. Our assessors are trained experts in the field of valuation and apply appraisal industry standards and best practices.



Your Property

Market Valuation Reports

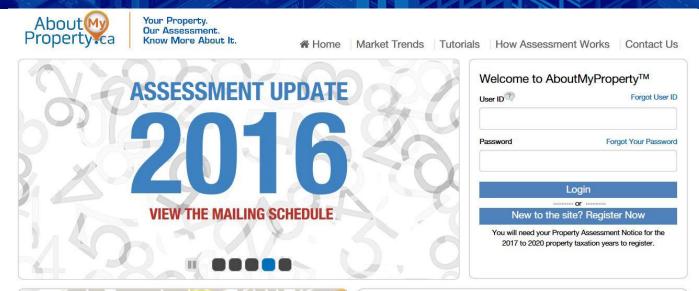
These comprehensive reports explain how assessment methodology is applied to value properties, at the sector level, for the 2016 Assessment Update.

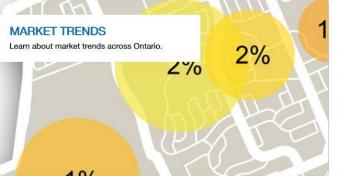


Property Specific Valuation Information

Detailed information is provided for over 5 million properties in Ontario, including 600,000+ business properties.

ACCESS TO BUSINESS PROPERTY INFORMATION





HOW ASSESSMENT WORKS

Interested in learning about how your property was assessed? Want to learn more about Ontario's property assessment system?

HOW ASSESSMENT WORKS



Your Property. Our Assessment. Know More About It.

Home Market Trends Tutorials

How Assessment Works

Contact Us

How Assessment Works

MPAC is the Municipal Property Assessment Corporation, responsible for assessing and classifying all properties in Ontario in compliance with the *Assessment Act* and regulations set by the Government of Ontario. We are the largest assessment jurisdiction in North America, assessing and classifying more than five million properties with an estimated total value of \$2.3 trillion.

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Select a property type to learn more:

- Residential Properties
- Commercial/Industrial Properties and Land
- Farm Properties
- Hospitality Properties
- Managed Forest Properties
- Multi-Residential Properties
- Large and Special Purpose Business Properties
- Special/Exempt and Linear Properties

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Did you know financial institutions, the insurance industry and real estate boards USE MPAC'S DATA?

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Accessibility

Change Contrast

MY PROPERTY



Your Property. Our Assessment. Know More About It.

Home Market Trends Tutorials How Assessment Works

Contact Us

Sign Out

521 -

2016

Welcome to your property.

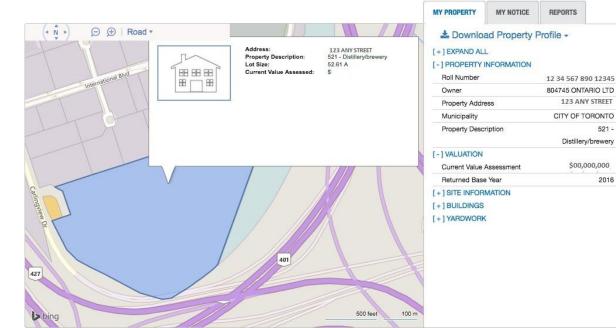
MPAC establishes the current value of your property by following generally accepted appraisal standards and best practices. We start by determining the cost to replace the current structures on your property and then take into account all forms of depreciation resulting from such causes as wear and tear, functional deficiencies and any prevailing economic conditions as of the valuation date.



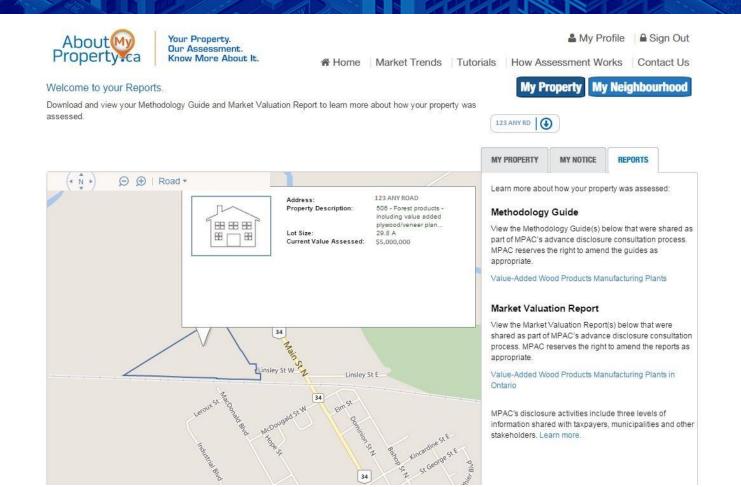
123 ANY STREET

& My Profile

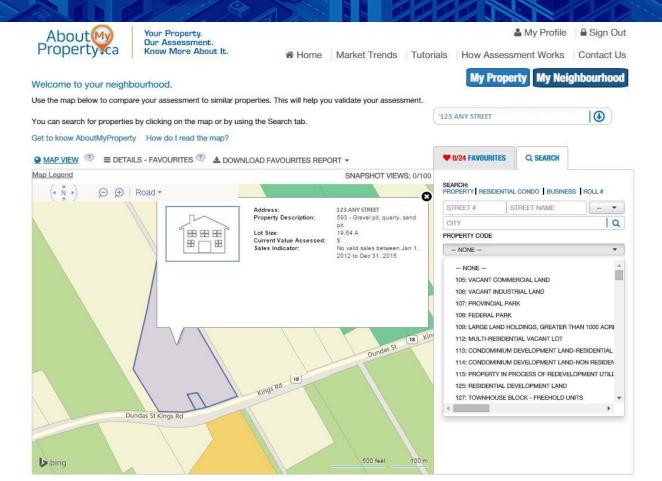
To learn more, read How does MPAC assess my property?



REPORTS



MY NEIGHBOURHOOD



FAVOURITES AND PROPERTY PROFILES

| | *33002222 | 100.000 | 27504265 | | | |
|--------------------------|--|--|--|---|--|--|
| | | | | and the second second | | |
| Property Profiles | Download PDF | Download PDF | Download PDF | Download PDF | Download PDF | |
| Roll Number | | | | | | |
| Property Address | | | | | | mpac |
| Legal Description | | | | | | |
| | | | | | | Roll Number Property Details |
| Location Identifier | 1303 | 1303 | 1303 | 1303 | 1303 | Owner(s) |
| Property Description | 201 - Farm with residence - with or without secondary structures; no farm outbuildings | 200 - Farm property without any buildings/structures | 211 - Farm with residence - with or without secondary structures; with farm outbuildings | 261 - Land owned by a non-farmer improved with a non-farm residence with a portion being farmed | 200 - Farm property without any buildings/structures | Property Addres Legal Descriptio Property Descrip Locational Neigi MunicipalityLoc Hydro Service Sanitary Service Water Service |
| Valuation | | | | | | Driveway |
| Current Assessment Value | \$403,000 | \$577,000 | \$577,000 | \$828,000 | \$204,000 | Latest Sale Amo |
| Returned Base Year | 2016 | 2016 | 2016 | 2016 | 2016 | Latest Sale Date |
| Most Recent Sale | | | | | | Apportionments |
| Sale Date | No valid sales between Jan 1, 2012 to Dec 31, 2015 | No valid sales between Jan 1, 2012 to Dec 31, 2015 | No valid sales between Jan 1, 2012 to Dec 31, 2015 | No valid sales between Jan 1, 2012 to Dec 31, 2015 | No valid sales between Jan 1, 2012 to Dec 31, 2015 | Unit Class FRU FL |
| Sale Amount | - | - | - | - | - | |
| Site | | | | | | |
| Effective Frontage | 150 F | - | - | - | - | |
| Effective Depth | - | - | - | - | - | |
| Effective Site Area | - | - | - | - | - | |
| Site Area | 3.49 A | 60.36 A | 24.45 A | 22.34 A | 16.48 A | |
| Structure | | | | | | Convright @ reserver |
| Year Built | 1975 | - | 1875 | 1968 | - | Copyright © reserver The data and results |
| Heat Type | Forced Air | - | Forced Air | Forced Air | - | |
| Bedrooms | 2 | - | 3 | 5 | - | |
| Full Storeys | 1 | - | 1 | 1 | - | |
| Partial Storey | No part storey | - | 3/4 storey | No part storey | - | |
| Building Total Area | 2118 F | - | 2792 F | 2457 F | - | |
| Basement Area | 2118 F | - | 1142 F | 1894 F | - | |
| Finished Basement Area | 1839 F | - | - | 1626 F | - | |

Your Property Profile 10/04/2016 PROPERTY MPAC's 2016 assessed value of your property is \$500,000 per: 010100100324000 ile SMITH, BOB SMITH, MARY ANY COUNTRY ROAD ress ption CON 1 E cription Farm with residence - with or without secondary structures; with farm outbuildings eighbourhood 04020020 Local Taxing Authorit SOUTH GLENGARRY TOWNSHIP Hydro available Unspecified Service Unspecified Service Unspecified/Not Applicable Year Round Road Access Tax Class (RTC) Tax Qualifier (RTQ) Allocation Percent B 100% 100% About prved to Municipal Property Assessment Corporation (MPAC) and its suppliers. Copying or distribution, in whole or in part, is prohibited without the written permission of MPAC. suits presented are MPAC estimates and are subject to change. For complete terms and conditions, see the login screen on www.aboutmyproperty.ca. Property

QUESTIONS?



MUNICIPAL PROPERTY ASSESSMENT CORPORATION