



We make a Material  
**DIFFERENCE**



Our Company -



**Wasteco**  
*Making a Material Difference™*

About Us

A brief overview



## Privately owned and proudly Canadian company serving the greater Southern Ontario area for 40 years

- Broad range of services and value-add support
- 6 Regional sites including 4 waste transfers, 1 MRF, 1 shredding operation; Toronto, Barrie, Hamilton, Guelph & Brampton
- 150 trucks, long term staff & loyal customers
- We provide Material Diversion Reports
  - award winning service
  - extensive long term & loyal customer base
  - aggressive recycling approach

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## **Waste Collection**

Front end container waste collection  
Rear load waste collection  
Roll-off services

## **Material Recycling Services Include:**

Paper	Toner cartridges
Cardboard	Batteries
Paper Hand Towels	Wood
Cans/Bottles/Plastics	Wood Skids
Organics	Scrap Metal
Shredding	Furniture
Product Destruction	Landscaping
Fluorescent Lights	Grease
Electronic Waste	

## **Shredding**

Certificate of Destruction  
Regular, permanent on-site and/or off-site  
document destruction  
Office cleanout and/or purges  
On-site or off-site document destruction  
Yearly bulk purges  
On-site or off-site media destruction

## **Organics**

Recovery of organic waste from food processors,  
retailers, restaurants, convention centres and  
hotels

## **Product Destruction**

Brand protectionism, past dated inventory,  
damaged goods...

# Condominium & Apartment Specialists



***We have a team of account managers that focus on the residential towers sector and the related waste and recycling challenges***

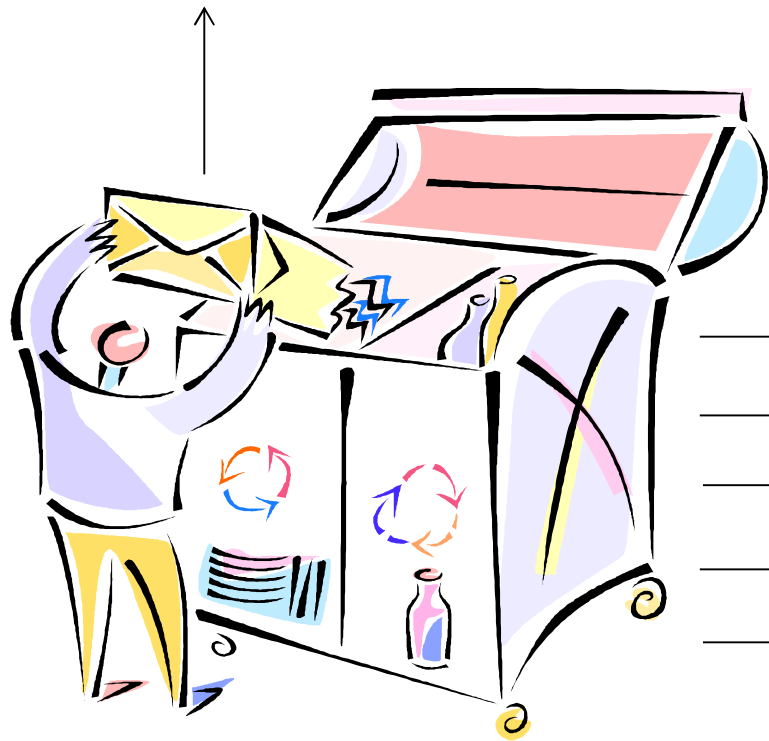
- We can assess your current City provided service and do a cost comparison with a goal of achieving cost savings
- Our fleet of trucks can provide more flexible service schedules
- Waste diversion can be a challenge in multi-res buildings and we have experience in the tools necessary to achieve better waste diversion rates

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# A Typical Bin Scenario

**As Waste** = \$100 per tonne cost



- Cardboard
- Paper
- Bottles & Cans
- Plastics
- Other

**As Recyclables** =  
\$0 - \$100 + per tonne  
revenue

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# Service Issues

## Typical Concerns

**Missed Pick-Ups**

**Extra Pick-Ups**

**Equipment Maintenance**

**Temporary Bulk Bin needs**

**Other Temporary Equipment**

**Locks required or broken**

**Invoice Issues/Queries**

# Continuous Improvement

We support our clients with:

- Regular Meetings
- Program support
- Innovations
- Service Optimization
- Increasing Diversion & Capture Rates



Thank you!



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